

Atmos Energy

**SmartChoice Solutions
Energy Efficiency Program**



Why Natural Gas?



- Natural gas equipment costs less to operate
- Natural gas is a clean, safe, and reliable energy source
- Natural gas equipment heats faster – 2x as fast as electric
- Natural gas is abundant – We have over 100 years reserve supply
- Supports 2.8 million jobs in the USA

SmartChoice Programs



- Residential Solutions Program
 - Existing Homes
 - New Construction
- Multi-Family Direct Install Program
- Small Commercial Program
- Large Commercial Program



SmartChoice – Heating Incentives



Equipment	Rebate	Trade Ally Incentive
Gas Furnace - 90%-94.9% AFUE	\$500	\$50
Gas Furnace - 95% AFUE	\$600	\$50
Smart Thermostat	\$100	\$25
Programmable Thermostat	\$25	N/A

- The cost of upgrading your equipment is an investment in your business.
- We see savings of \$100-\$200 for upgrading to a higher AFUE, but also you are improving the comfort and value of your facility.
- AFUE is how efficiently your unit turns fuel into heat. Look at it in terms of wasted energy!
- These are usually paired with higher SEER AC Units that also save you money on your electric bills.

SmartChoice – Water Heating



Equipment	Rebate	Trade Ally Incentive
Tankless Water Heater (.80 EF)	\$250	\$50
Tankless for Comm. Kitchens (.93 EF)	\$450	\$50
Condensing Storage Tank (.90 EF)	\$100	\$50
Storage Water Heater (.62 EF+)	\$100	\$15

- Tankless are ~30% more efficient than a storage tank.
- Space Saver – very compact and wall-mounted. Save square footage in your facility.
- Longer Lifespan – Warranties up to 20 years compared to 5-7 years.
- Condensing tanks utilize latent heat that would normally be wasted.
- These are a tremendous investment in your facility and payback can be very quick depending on your processes.



SmartChoice – Boiler Incentives



Equipment	Rebate	Incentive
Boiler Replacement/Burner Replacement	up to \$3,500	\$50
Boiler Controls (reset and cut out)	\$150	\$50
Boiler Vent Damper	\$250	\$50
Boiler Tune-Up	\$100	\$50

- Boilers are huge energy wasters if they are overlooked or neglected.
- Replacing your boiler can show quick payback by using a condensing system.
- Controls – Regulate the temperature of your boiler more effectively.
- Vent Damper – Saves you from losing heat when your boiler is not running
- Boiler Tune-up – Optimize your boiler’s performance and get paid to do it!

SmartChoice – Commercial Cooking



Equipment	Rebate	Incentive
Combination Oven	\$1,000	\$50
Convection Oven	\$750	\$50
Conveyor Oven	\$750	\$50
Rotating Rack Oven	\$250	\$50
High-Efficiency Fryer	\$250	\$50

- Restaurants use about 2.5 times more energy per SF than other commercial bldgs.
- Benefits of natural gas cooking equipment are well known. Preferred by 98% of chefs.
- 50% less to operate gas cooking equipment
- Less expensive upfront to purchase gas cooking equipment (fryers, ovens, etc.)
- More control over the heat used to cook. The temperature changes are immediate and far less time is required to heat up and cool down a piece of equipment.

Food Service Tech Center Calculators



CALIFORNIA ENERGY WISE

HOME SEMINARS REBATES CALCULATORS ENERGY SURVEYS DESIGN GUIDES

Gas Fryer Energy Savings Calculator

Qualified Equipment:
Pitco
SSH55

Energy Efficiency (%)
< 55 >

Gas Idle Rate (Btu/h)
< 8140 >

Rebate Qualified VS Baseline Model

42% ANNUAL COST SAVINGS

ENERGY SAVINGS
703 Therms

ANNUAL SAVINGS
\$546

LIFETIME SAVINGS
\$6,550

ALL CALCULATORS
COMBINATION OVENS
CONVECTION OVENS
RACK OVENS
DECK OVENS
CONVEYOR BROILERS
CONVEYOR OVENS
DISHMACHINES
FRYERS
GRIDDLES
HOLDING CABINETS
ICE MACHINES
REFRIGERATION
STEAMERS
WATER

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Commercial Direct Install Program



- We can help lower your energy-costs by installing these low-flow devices for Free!
- These can save you hundreds of dollars in natural gas and water costs.
- Each of these devices can reduce water usage by at least 50%.
- We have installed over 5,000 of these devices for free across the state.

How to Participate



Atmos Energy SmartChoice Program

Program Toll Free # 1-877-616-6267

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