# **Atmos Energy**

**SmartChoice Solutions Energy Efficiency Program** 



# Why Natural Gas?





- Natural gas equipment costs less to operate
- Natural gas is a clean, safe, and reliable energy source
- Natural gas equipment heats faster –
   2x as fast as electric
- Natural gas is abundant We have over 100 years reserve supply
- Supports 2.8 million jobs in the USA

# **SmartChoice Programs**



- Residential Solutions Program
  - Existing Homes
  - New Construction
- Multi-Family Direct Install Program
- Small Commercial Program
- Large Commercial Program

### **SmartChoice – Heating Incentives**



Rebate	Trade Ally Incentive
\$500	\$50
\$600	\$50
\$100	\$25
\$25	N/A
	\$500 \$600 \$100

- ■The cost of upgrading your equipment is an investment in your business.
- ■We see savings of \$100-\$200 for upgrading to a higher AFUE, but also you are improving the comfort and value of your facility.
- ■AFUE is how efficiently your unit turns fuel into heat. Look at it in terms of wasted energy!
- ■These are usually paired with higher SEER AC Units that also save you money on your electric bills.

### **SmartChoice – Water Heating**



Equipment	Rebate	Trade Ally Incentive
Tankless Water Heater (.80 EF)	\$250	\$50
Tankless for Comm. Kitchens (.93 EF)	\$450	\$50
Condensing Storage Tank (.90 EF)	\$100	\$50
Storage Water Heater (.62 EF+)	\$100	\$15

- ■Tankless are ~30% more efficient than a storage tank.
- ■Space Saver very compact and wall-mounted. Save square footage in your facility.
- ■Longer Lifespan Warranties up to 20 years compared to 5-7 years.
- Condensing tanks utilize latent heat that would normally be wasted.
- ■These are a tremendous investment in your facility and payback can be very quick depending on your processes.

#### **SmartChoice – Boiler Incentives**



Equipment	Rebate	Incentive
Boiler Replacement/Burner Replacement	up to \$3,500	\$50
Boiler Controls (reset and cut out)	\$150	\$50
Boiler Vent Damper	\$250	\$50
Boiler Tune-Up	\$100	\$50

- ■Boilers are huge energy wasters if they are overlooked or neglected.
- ■Replacing your boiler can show quick payback by using a condensing system.
- ■Controls Regulate the temperature of your boiler more effectively.
- ■Vent Damper Saves you from losing heat when your boiler is not running
- ■Boiler Tune-up Optimize your boiler's performance and get paid to do it!

#### **SmartChoice – Commercial Cooking**

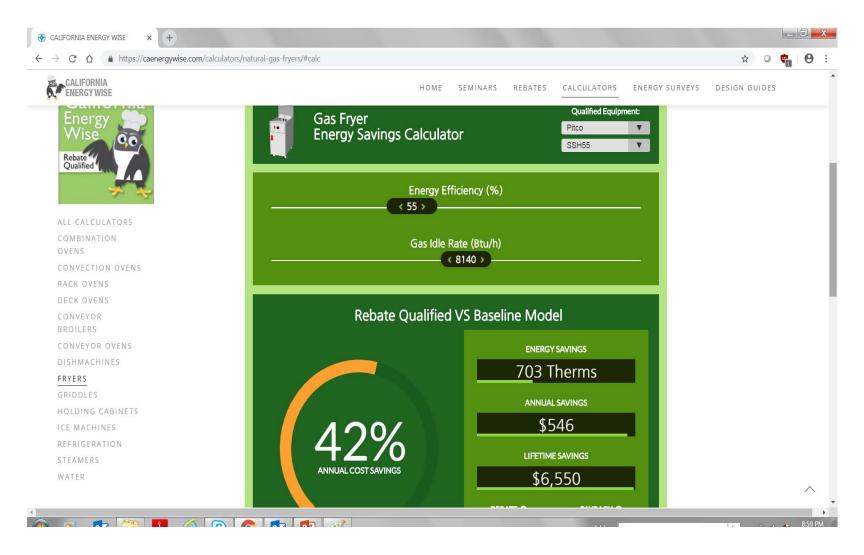


Equipment	Rebate	Incentive
Combination Oven	\$1,000	\$50
Convection Oven	\$750	\$50
Conveyor Oven	\$750	\$50
Rotating Rack Oven	\$250	\$50
High-Efficiency Fryer	\$250	\$50

- ■Restaurants use about 2.5 times more energy per SF than other commercial bldgs.
- ■Benefits of natural gas cooking equipment are well known. Preferred by 98% of chefs.
- ■50% less to operate gas cooking equipment
- Less expensive upfront to purchase gas cooking equipment (fryers, ovens, etc.)
- •More control over the heat used to cook. The temperature changes are immediate and far less time is required to heat up and cool down a piece of equipment.







# **Commercial Direct Install Program**







- We can help lower your energy-costs by installing these low-flow devices for Free!
- These can save you hundreds of dollars in natural gas and water costs.
- Each of these devices can reduce water usage by at least 50%.
- We have installed over 5,000 of these devices for free across the state.

### **How to Participate**



Atmos Energy SmartChoice Program
Program Toll Free # 1-877-616-6267

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